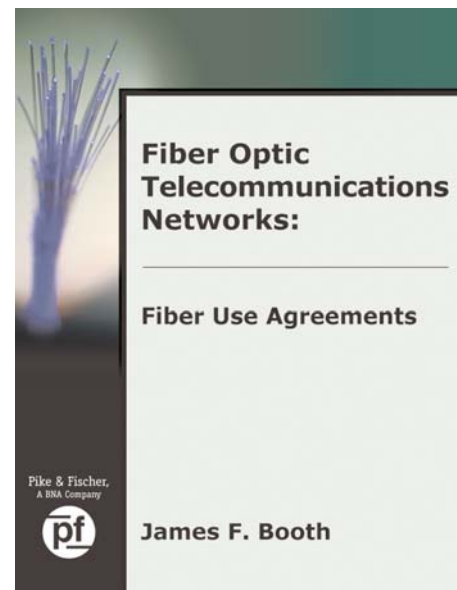


# Fiber Optic Telecommunications Networks: Fiber Use Agreements

Fiber optic telecommunications networks are no longer the exclusive province of the major telecommunications carriers. Incumbent telephone companies, competitive telecommunications carriers, utilities and municipalities have all contributed to the proliferation of fiber optic networks in recent years, while private users of telecommunications services, "enterprise customers," have simultaneously developed their own private fiber optic networks to serve their unique needs.

## Fiber Optic Telecommunications Networks: Fiber Use Agreements

enables attorneys and communications professionals--those that have networks to offer and those that need fiber capacity for the long or short term--to understand fiber optic communications networks and related agreements, and to negotiate and draft common clauses for these agreements.



### The book's commentary and model clauses provide theoretical and practical insights into all aspects of the emerging optical fiber environment:

- The principal classes of fiber agreements
- Offer and acceptance of fiber
- Maintenance of the fibers
- Sale of goods and lease of service approaches to fiber contracts
- Term and payment options
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The chapters of the book follow the pattern of a typical dark fiber agreement and related agreements.

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