

## Law Firms Challenged to Join 21st Century in New E-Discovery Book

—FOR IMMEDIATE RELEASE—

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The greatest economic risk companies face with electronic discovery is choosing a law firm ill-prepared to deal with the technologies, business implications, and time-sensitive strategies required in the 21st century, according to a new book presented by Waters Edge Consulting, LLC and published by Pike & Fischer.

*Evaluating the Electronic Discovery Capabilities of Outside Law Firms: A Model Request for Information and Analysis*, by Jeffrey Ritter and Karen Worstell, presents a detailed study of the financial impact of poorly prepared counsel handling litigation under new Federal rules governing electronic information. “There is a compelling case to be made for law firms’ achieving a cost-effective and defensible standard of care in dealing with digital evidence,” observed Ritter.

“Companies are entitled to assurance that their law firms protect their electronic information in accordance with best practice, statutes, and regulations,” Worstell stated. “This book presents a much needed roadmap for quality management of electronic information by legal services providers.” Sharon Nelson, Esq., President of Sensei Enterprises, a nationally known legal technology and computer forensics company, observed “Law firms ... would ... be well-advised to take a hard look at how well they are prepared to respond to requests for information on their ED preparedness. Law firms which insist on remaining dinosaurs are likely to share their fate.”

A key feature of the book is a comprehensive Model Request for Information that companies can use to measure their outside law firm’s resources. Robert Williams, president of Cohasset Associates, one of the nation’s leading consulting firms on electronic records, observes: “The fact that a very comprehensive ‘how to do’ model is included makes this book unique and very valuable.”

Carol Eoannou, Esq., Managing Editor of *Digital Discovery & e-Evidence* web-reference service, added, “The evaluative process described by the authors is bi-directional. While corporations can use it for outbound engagement decisions, it is an equally valuable self-analytic tool for the candidate law firm that must take stock of its available internal e-discovery resources.”

The book is offered at \$289 (hard copy) and \$399 (electronic, including a customizable version of the Model RFI). Orders may be placed at [www.pf.com](http://www.pf.com) or by contacting Jonathan Wentworth-Ping, at 212-576-8747 / [jping@pf.com](mailto:jping@pf.com). Members of the media may arrange an interview with the authors and request an Executive Summary by contacting Carol Eoannou, at 301-562-1530 x 269 / [ceoannou@pf.com](mailto:ceoannou@pf.com).

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[Waters Edge Consulting, LLC](#) enables competitive leadership for companies by focusing on the rules by which digital information is managed in the 21<sup>st</sup> century. Contact Jeffrey Ritter, at 202-285-7385 / info@wec-llc.com

[Pike & Fischer](#), a BNA company, publishes and produces authoritative business, legal, and regulatory products, services and events, including *Digital Discovery & e-Evidence* and *The Sedona Principles*.